

Case 13 Sunny Glassware

Sunny Glassware: How to Grow Sales?

- Sunny Glassware, a leading manufacturer of glassware, is facing a challenge in growing its sales.
 - The company's sales have been declining for the past 3 years, and it is looking for ways to increase its market share.
 - Sunny Glassware is currently producing 80,000 PC glasses per year.
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Award-winning Design Team

won the trust of many upscale brands



QC Extra Six Steps

No major quality complaints
for 9 years

Small Quantity Acceptance

all products have stock anytime





容器的描述

- ... 容器的描述
- ... 容器的描述 **80 %** 容器的描述
- ... **AQL Plus 6 Strict** **Sunny QC** 容器的描述
- ... 容器的描述

容器的描述

- ... 容器的描述
- ... 容器的描述
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- ... 容器的描述

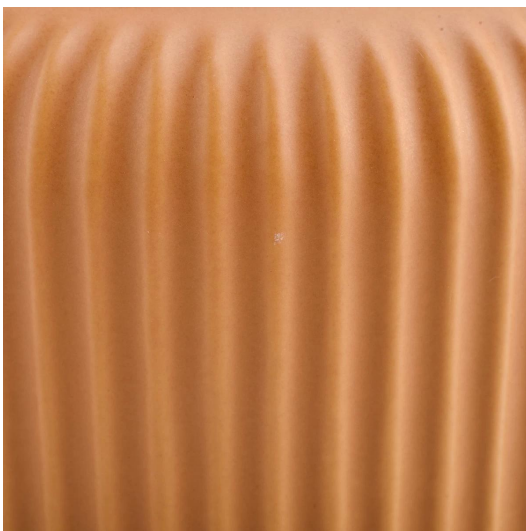


容器的描述

容器的描述 : SGMK21032202.
 Top Dia : 115 mm
 容器的描述 : 85 mm
 容器的描述 : 65 mm
 容器的描述 : 322 g.
 容器的描述 : 440 ml

容器的描述

容器的描述











深圳市宏德达玻璃有限公司
深圳市美阳玻璃制品有限公司

Office Environment



FACTORY SHOW

There are about 20000 square meters in our factory which was built in 1992 year;
Superior quality and high efficiency can be guaranteed.



PRODUCTION PROCESS

Shenzhen Sunny Glassware Co., Ltd.



1-Prototype



2-Mold Making



3-Platform Casting



4-Demolding



5-Fixing



6-Painting



7-Glazing



8-Glazed Firing



20-Packaging

Different From The Peer

Own professional shipping company(Shenzhen Sunny Worldwide logistics)



20+ years freight history and WCA members.



PACKING



Gift box



Carton



Pallet

We have Normal packing,PVC box,Window box,carton box,pallet
Color box,White box,ect.
of course,we can customize Individual gift box for you.



Wooden case

┌ SAMPLE ROOM ─┐



EXHIBITION



CUSTOMER REVIEWS

<p>S*****S Hong Kong S.A.R.</p>	<p>Supplier Service: Very satisfied (5 stars) On-time Shipment: Very satisfied (5 stars)</p> <p>glass candle holder ★★★★★</p> <p>Thanks Sunny Glassware excellent team. Every thing is PERFECT, great service, clear communication, fast delivery, quickly response, excellent quality. Nothing need to worry</p>	<p>23 Sep 2019</p> <p>0</p>
<p>B*****S Australia</p>	<p>On-time Shipment: Very satisfied (5 stars) Supplier Service: Very satisfied (5 stars)</p> <p>10oz 12oz Sunny crystal luxury glass candle jars with ... ★★★★★</p> <p>so shining under the sunshine! I like this glass candle jar so much; it is beautiful and luxury. RECOMMEND this seller</p>	<p>03 Sep 2020</p> <p>0</p>
<p>T*****t United States</p>	<p>On-time Shipment: Satisfied (4 stars) Supplier Service: Very satisfied (5 stars)</p> <p>Sunny luxury empty crystal scented square glass can... ★★★★★</p> <p>perfect quality love this vessel. extremely satisfied with this supplier</p>	<p>13 Aug 2020</p> <p>0</p>
<p>M*****S United States</p>	<p>On-time Shipment: Very satisfied (5 stars) Supplier Service: Very satisfied (5 stars)</p> <p>Large Iridescent glass candle jars for candle wax ★★★★★</p> <p>Amazing customer service and product. I highly recommend doing business with this company. Very polite and professional. Quality of the product is perfect. Thank you very much</p>	<p>15 Jul 2020</p> <p>0</p>
<p>L*****r United States</p>	<p>On-time Shipment: Very satisfied (5 stars) Supplier Service: Very satisfied (5 stars)</p> <p>Hot Sale Low MOQ Glass Candle Jar With Lid ★★★★★</p> <p>Excelent response and service received!</p>	<p>25 May 2020</p> <p>0</p>
<p>M*****o United States</p>	<p>On-time Shipment: Very satisfied (5 stars) Supplier Service: Very satisfied (5 stars)</p> <p>Luxury brand 2 wick candle jars with wooden lids ★★★★★</p> <p>This company has the top reputation for making candle glassware for top USA brands. They are very high quality, with deep understanding of the candle market. They also pass all the safety and compliance requirements, including ASTM Candle Safety Standard, so you can order with no worry.</p> <p>For sellers that need to start small, they have stocking program of glass with lower MOQ that can be colored or screen printed to your requirement.</p>	<p>03 Jan 2020</p> <p>0</p>
<p>G*****e Canada</p>	<p>On-time Shipment: Very satisfied (5 stars) Supplier Service: Very satisfied (5 stars)</p> <p>Wholesale Empty Clear Glass Candle Jars For Candle ... ★★★★★</p> <p>Great product and great service. Yvonne is always available.</p>	<p>30 Mar 2020</p> <p>0</p>